





ingeniam - overview

ingeniam

Executive Search &
Human Capital Consulting

ingeniam Executive Search & Human Capital Consulting was founded in 2002 and has offices in Frankfurt/Main and Berlin to serve its clients. We specialize in executing Executive Search assignments at the C-suite and VP level in the life sciences industries as well as others.

As an owner-managed, independent executive search and human capital management consultancy, we understand the way that senior executive talent thinks, and what organizations need to do in order to attract high level talent.

We have proven our ability to source and develop both executive and specialist talent. We measure ourselves by the results that we deliver to our clients.



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Our Mission

Industry in Motion provides insight into trends, developments and issues in executive recruitment based on cultural fit.



Our Vision

Providing the ultimate "hire" through cultural match



Global Network

For international searches - we as shareholders of iic Partners – have access to over 43 partner firms across the world.



What characterizes us



IDENTIFICATION
Identification with our client and provide strategic and holistic consultation



PERSERVANCE
We have the perseverance to lead to success even by difficult searches



KNOW-HOW
As experts we win candidates pro-actively via our network and enthusiasm



SOLUTIONS
We develop tailor-made solutions for each project with a high degree of flexibility and creativity



TRANSPARENCY
Transparency in our way of working and a high degree of methodological competence



GLOBAL
Global solutions for filling mandates abroad through our world-wide network



What set us apart

Expertise and Quality standard
We pass on our judgment based on many years of experience and challenge our customers to perceive and use us as a partner for the ultimate hire.

Hiring Platform
We execute each search based on a structured and systematic approach via our hiring platform available to our clients.

Cultural Fit
There is more than key data – we are looking beyond - the personality of each candidate is of importance for us as well.

Holistic Consulting
A single source for Executive Search as well as for Management and Professional search.





Our Values

INTEGRITY

Loyalty and lasting trust form the basis of long-term, partnership-based cooperation.

RELIABILITY

We define project milestones and create transparency for our customers and candidates. This allows us to measure our commitments.

SUSTAINABILITY

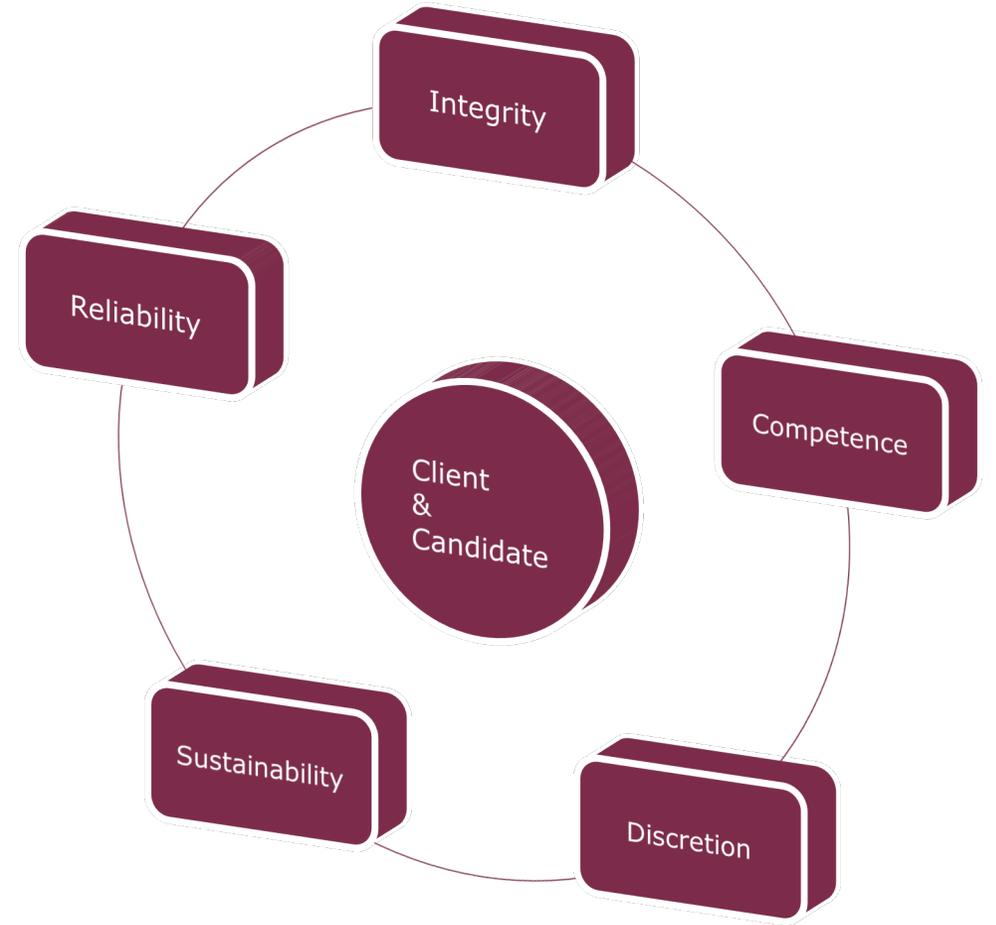
We create added value through long-term customer and candidate relationships as well as through our values and sustainable quality.

DISCRETION

We manage the information we entrust with maximum discretion. All transfers are made exclusively in close consultation with our customers and candidates.

COMPETENCE

The high degree of professionalism and the everlasting demand for the highest quality means that every team member has an expertise in their market and specialized field.





Why choose
us ...?

Solutions

CREATE MORE VALUES. We find individual solutions tailored to the needs of the customer, which contribute to the long-term success of the company

Direct approach

METHODS COMPETENCE. With state-of-the-art methods and processes we reach and convince suitable candidates

Partnership

COMMUNICATION. Long-term customer relationships allow us to get to know the culture, industry, requirements and needs very precisely

Experience

QUALITY. Extensive know-how for more than two decades of experience in search for and selection of executives and specialists

Network

INTERNATIONAL. As a global practice group leader, we provide the right solution for you worldwide

Endurance

SUCCESS AT HIGHEST PRIORITY. We are persistent until we have found the right solution for you



All around
people & success

Stephan B. Breitfeld



CORE COMPETENCIES

Executive Search Professional

- ✓ **Experienced - 23 years** in national and international **Executive Search** in the fields of Life Sciences, Medical Device and Industrial with a large number of successfully completed search projects
- ✓ **Executed placements** on Executive Management level in Sales & Marketing, Research & Development, Regulatory, Quality Management, Supply Chain, Manufacturing, Finance
- ✓ **Progressive** realignment and restructuring of „Recruiting“ processes
- ✓ Up-to-date with „**state-of-the-art**“ **methods** and tools of candidate evaluation
- ✓ **Efficient** management of complete strategic and operational business processes
- ✓ Pragmatic expert with **results-oriented** approach to work
- ✓ Open minded, team-oriented and **hands-on personality**



All around
people & success

The Team





All around
people & success

Stephan Breitfeld

Managing Partner

Global Practice Group Leader Life Sciences &
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Shareholder of



Global solutions for filling
positions abroad through our
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IIC Partners (www.iicpartners.com) was founded in 1986 in Europe and is today the home for leading Independent International Consultants in Executive Search.

IIC Partners offers boutique retained executive search firms unrivalled access to global industry best practices and expertise.

Our 40 Partner firms across the world are vetted and verified to ensure our clients benefit from the highest quality professional standards in executive search. Today, we are with over 460 consultants amongst the Top 10 global organizations.

Member firms benefit from sharing best practice and research and building strong global networks. Access to this expertise enables IIC Partners to provide the best possible service to clients.

IIC Partners specializes in executive search and leadership consulting services. Each of our independently owned and managed member firms are leaders in their local and national market. Areas of sector specialism include Industrial, Financial Services, Consumer & Retail, Energy, Life Sciences, Technology, Board, Higher Education, Infrastructure and Human Resources. Global collaboration ensures IIC Partners deliver bespoke executive search services and solutions to clients on a global scale.





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is

A PROUD MEMBER OF
 **AESC**

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positions abroad through our
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Since 1959, the Association of Executive Search and Leadership Consultants (AESC) has set the quality standard for the executive search and leadership consulting profession. Its members are the leaders in executive talent and leadership advisory solutions.

AESC Members, ranging in size from large global executive search and leadership consulting firms and networks to regional and boutique firms, represent 16,000+ trusted professionals spanning 1450+ offices in 70+ countries. Members leverage their access and expertise to find, place and develop more than 100,000 executives each year in board and C-level positions for the world's leading organizations of all types and sizes.

AESC facilitates diverse and innovative thinking in global leadership. World-class executive search and leadership consulting firms join AESC to demonstrate their deep commitment to the quality standard AESC represents and to shape the future of the profession. Business leaders worldwide retain AESC members as trusted advisors to minimize risk and gain competitive advantage in their industries.

AESC Members are there to serve them with best-in-class solutions and service. And AESC is here to serve our members with a best-in-class association.